



Financial
Advocates For Small Business
OWNERS WITH
1 TO 50 EMPLOYEES



INTRODUCTION

Business Capital Consultants (BCC) is seeking candidates for expansion: Become a Business Capital Consultants Agency Owner: This unique opportunity allows Agents to focus on building their '**Consulting Practice**' while Business Capital provides experience, documentation, consultative, cutting edge technology, marketing, and Public Relations support in perpetuity.

We make this offering extremely competitive because our long-term commitment and success is aligned with making our There are not many people that can honestly say their career compensates them very well AND is also fulfilling because they help others.

At Business Capital Consultants we help small business owners by preparing them to borrow capital at the lowest cost available- so they can effectively expand their businesses. Our Agency owners are driven to do the right thing by their clients to foster long-term relationships- which dovetails with their strong desire to reap recurring rewards for their hard work.

If you seek unlimited earnings (and career satisfaction) we will provide the knowledge, support, and ongoing education for you to achieve your goals. The reasons why are simple: when you succeed, we succeed, and our clients succeed.



www.beforeyouborrow.com

OUR ORGANIZATION

**As a Business Capital Consultants (BCC) Agency Owner
It is never about 'I' or 'Me' - it's about WE**

▶ **As an Organization:**

- WE train and certify our Agents to consult with clients about their business not just Broker Loans.
- WE provide robust marketing/advertising- which includes live transfer calls to jump start your pipeline.
- WE offer expert Underwriting and Support allowing you to close more transactions while providing extra value to clients.
- WE furnish you with Cutting-Edge Technology with Artificial Intelligence assisting client follow up to ensure capturing all possible deals.
- WE assist with Document collection so you can focus on relationship building and expanding your client base.
- WE give Agents the opportunity to earn multiple revenue streams- not only those associated with closing transactions.
- WE do this because WE are in this together. WE know that collaboratively.
- WE are greater than the sum of our parts. By being a Nationwide Agency synonymous with integrity and compassion,
- WE will be the Brand that clients trust.



About:

- Business Capital Consultants (BCC) is a Business Finance Consulting firm that provides Agents the documentation, consultative, technological, marketing and Public Relations support in perpetuity so they can own and operate their own successful Consulting Practice, with unlimited earnings potential. Accordingly, BCC provides a comprehensive online training/video course explaining the Commercial and Industrial lending marketplace: from bank lending instruments to alternative funding and all products in between- with ongoing training hence forward. This is a collaborative opportunity- not one that charges a fee to educate then release 'graduates' as sole proprietors to solicit business without requisite knowledge, experience or support

Some of the benefits of becoming a BCC agent:

- Ability to offer a full menu of Commercial and Industrial Lending options while providing value added documentation services to meet customer needs.
- An independent contractor/entity opportunity that allows you to maintain your own schedule.
- Local marketing, advertising, lead generation and document gathering assistance
- Cutting-edge proprietary technology which ensures capturing all prospective clients/transactions.
- Ongoing training and continued support.



We seek Agency Owner Candidates with:

- Proven ethical behavior.
- The desire to network and build relationships to obtain new clients, retain existing customers, and expand our scope of services.
- Ability to thrive within a team concept, providing excellent customer service while we provide back office documentation, placement, and marketing support.
- Internal drive for personal and financial achievement/satisfaction through assisting clients achieve their needs/goals
- Demonstrated success in driving sales/business results through exemplary client services (not limited to financial related services).
- A track record of professional success; ideally in business to business sales, business ownership/management and/or client services.
- A strong desire to be a positive presence in the local community

We wish to partner with people who:

- Have a strong desire to make a positive impact on people's lives and in their community.
- Seek a career that provides unlimited earnings potential and unparalleled satisfaction by helping others.
- Have true entrepreneurial spirit that fuels their desire to manage their time to maximize personal financial success.



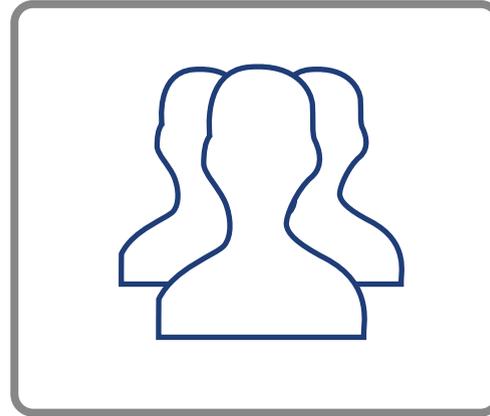
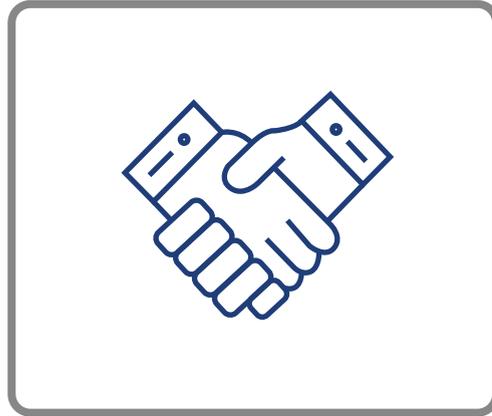
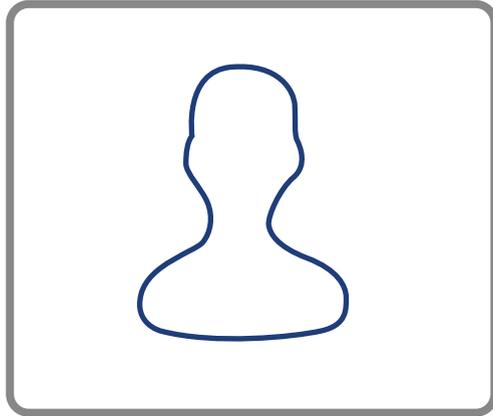
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- This unique opportunity allows Agents to focus on building their 'consulting practice' while BCC provides experience, documentation, consultative, cutting edge technology, marketing, and Public Relations support in perpetuity.
- We make this offering extremely competitive because our long-term commitment and success is aligned with making our Agents successful.

Become a Business Capital Consultants Agency Owner:

- There are not many people that can honestly say their career compensates them very well AND is also fulfilling because they help others.
- At BCC we help small business owners by preparing them to borrow capital at the lowest cost available- so they can effectively expand their businesses.
- Our Agency owners are driven to do the right thing by their clients to foster long-term relationships- which dovetails with their strong desire to reap recurring rewards for their hard work.
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What type of business do you own?



Benefits

- Turnkey business
- Over 35+ years industry experience
- Unlimited earning potential
- Create your own schedule
- Work from anywhere
- Access to a huge underserved market vertical
- Start earning commissions immediately
- Recurring revenue streams

What You Will Learn

- How to consult business clients on their financial needs
- What the small business lending landscape looks like
- How to pre-qualify clients to assess their needs
- How to understand financial statements
- How to be a temporary CFO to businesses too small to have one
- How each business type has their own unique challenges securing leverage



What Makes Us Different

- We train Agents to consult and advise – not broker loans
- We provide on-going support to help you achieve long-term success
- This is a collaborative business opportunity-we are vested in your success
- Continuing education on all phases of Commercial and Industrial lending
- Continuing Marketing training and support specific to your demographic
- As part of an organization you provide more substance than a sole proprietor

What You Receive

- Extensive online/video training to also use as reference post training
- On-going consultative, document collection and placement support
- Cutting edge technology which markets and assists in servicing clients
- 20 Inbound 'live transfer' leads monthly for 6 months to jump start pipeline
- Entire Agency setup with SEO optimized landing page & Press Release
- Business Capital Consultant Certification after passing final exam
- Exclusive ground territory provided with actual virtual office address
- Ability to serve clients nationwide from phone or email leads
- Equity interest in your consulting practice with the ability to expand

Trust + Integrity = Long Term Success

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